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भारत संचार निगम लिमिटेड
(भारत सरकार का उपक्रम)
BHARAT SANCHAR NIGAM LIMITED
(A Govt. of India Enterprise)

To
1) to 26) All Chief General Managers,
BSNL Telecom Circles/ Metro Distts.

No. 1-2(1)/Market Share/2014-CP&M

Dated: 27.08.2014

Sub: Tele-density and Market Share as on 31.07.2014.

During July 2014, the total telephone connections & total wireless telephone connections in the country have increased by 4.32 million & 4.7 million respectively, taking the total telephone connections in the country to 947.3 million (As on 31st July, 2014). Some operators have been showing the negative growth i.e. BSNL(1.8 Mn.) & Loop Mobile(0.01 Mn.) in the total telephone connection during July 2014 (As per BSNL MIS ^{Report}, COAI & AUSPI reports). During June 2014, 0.02 million broadband connections were increased taking the total broadband connections in the country to 14.97 million as on 30.06.2014.

The tele-density & market share of all telecom operators is prepared from above reports & enclosed as Annexure-1 to 11.
From reports, it is seen that:

1.0 For total telephone connections:

- 1.1 The total telephone connections as on 31.07.2014 are 947.3 million, out of which 106 million are provided by BSNL.
- 1.2 BSNL has been at 05th position as an operator with Market share of 11.2%. BSNL market share has decreased by 0.24% during the month of July 2014 and by 1% during 2014-15 (upto 31.07.2014).
- 1.3 BSNL's telephone connections have decreased by 1.8 million during the month of July 2014 and by 7.4 million during the year 2014-15 (upto 31.07.2014).
- 1.4 BSNL has been at 13th position w.r.t. addition of the total telephone connections during FY 2014-15 (upto July 2014).

2.0 For Wireless connections:

2.1 For Wireless Service:

- 2.1.1 The total connections as on 31.07.2014 are 920 million, out of which 88.1 million are provided by BSNL.
- 2.1.2 BSNL has been at 05th position as an operator with Market share of 9.6%. BSNL market share has decreased by 0.2% during the month of July 2014 & by 0.9% during 2014-15 (upto 31.07.2014).
- 2.1.3 BSNL's connections have declined by 1.4 million during the month of July 2014 and by 6.6 million during 2014-15 (upto 31.07.2014).
- 2.1.4 BSNL has been at 13th position w.r.t. addition of the total wireless connections during FY 2014-15 (upto July 2014).
- 2.1.5 The Wireless industry has grown by 2% in terms of connections during 2014-15 (upto 31.07.2014) but relatively, BSNL has declined by 7%.

2.2 Proportion of VLR subscribers:

2.2.1 The graphical depiction of proportion of VLR Subscribers, service provider wise is given at Annexure-11.

2.2.2 The total VLR Subscribers as on 30.06.2014 is 795.67 million, which comes to approximately 86.96% of total wireless telephone connections.

2.2.3 In terms of %age of active subscriber, BSNL is at 09th position with 61.53% active connections.

2.2.4 Idea leads the list in %age of active subscriber with 101.38%, followed by Reliance 98.55%, Airtel 94.73%, Vodafone 94.37% and Unitech 71.92%.

3.0 For Broadband(DSL) services:

3.1 The total connections as on 30.06.2014 are 14.97 million, out of which 9.95 million are provided by BSNL.

3.2 BSNL has no change by 0.00 million connections during the month of June 2014.

3.3 BSNL has been at 1st position as an operator with Market share of 66.5 % as on 30.06.2014. BSNL market share has decreased by 0.1% during the month of June 2014.

4.0 Summary:

4.1 The tele-density in the country is 76.1% with Delhi License area at top (231%) and Bihar License area at lowest (47.3%) as on 31.08.2014. The Broadband-density in the country is 1.2% out of which BSNL has provided 0.8% as on 30.06.2014.

4.2 As an operator with total number of telephone connections in a single license area BSNL holds 1st position in Kerala Circle.

4.3 In total number of wireless connections, BSNL has No.2 position in two License area viz. H.P. & Kerala Circles.

Encl:- Annexure 1 to 11.


AGM(CPM-1)

Copy to: 1) O/c

- 2) CMD BSNL for kind information.
- 3-7) Director (CFA/CM/ Enterprise/HR/F) for kind information.
- 8-11) ED (IT&CA/CN/F/NB) for kind information.
- 12-14) GM (C&M)/Company Secretary/MIS
- 15) BSNL Intranet Portal

If you find any discrepancies OR hence any suggestions to improve this report kindly e-mail at agmcpm1@gmail.com